WINDERMERE MARKET REPORT

Key Market Data by Month and Year to Date (YTD)

May 2018
Entire Tri City Area

Windermere REAL ESTATE

Snapshot

Months of Inventory	Median Price	Active Listings	Total Volume
2017 YTD: 3.54 / 2018 YTD: -24.6% 2.67	2017 YTD: $260,000 / 2018 YTD: +10.0% $286,000	2017 YTD: 3409 / 2018 YTD: -6.6% 3183	2017 YTD: $433.0m / 2018 YTD: +15.1% $498.3m

Key Metrics		Historical Trend (past 12 mo)	May-17	May-18	% chg	YTD 2017	YTD 2018	% chg
MOI	Months of Inventory		3.5	**2.97**	-15.1%	3.54	**2.67**	-24.6%
Home Listings	Active		1146	**1057**	-7.8%	3409	**3183**	-6.6%
	Sold		376	**378**	+0.5%	1533	**1557**	+1.6%
	New		551	**571**	+3.6%	2200	**2285**	+3.9%
	Pending		417	**427**	+2.4%	1831	**1794**	-2.0%
Home Sales	Median Price		$263,500	**$303,500**	+15.2%	$260,000	**$286,000**	+10.0%
	Average Price		$284,527	**$335,401**	+17.9%	$282,429	**$320,041**	+13.3%
	Median Days on Market		23	**19**	-17.4%	36	**23**	-36.1%
	Total Volume		$107.0m	**$126.8m**	+18.5%	$433.0m	**$498.3m**	+15.1%
Land Listings	Active		2482	**2389**	-3.7%	3519	**3458**	-1.7%
	Sold		110	**117**	+6.4%	420	**560**	+33.3%
	New		243	**252**	+3.7%	1003	**1109**	+10.6%

WINDERMERE MARKET REPORT

Key Market Data by Month and Year to Date (YTD)

May 2018
Chino Valley, Arizona
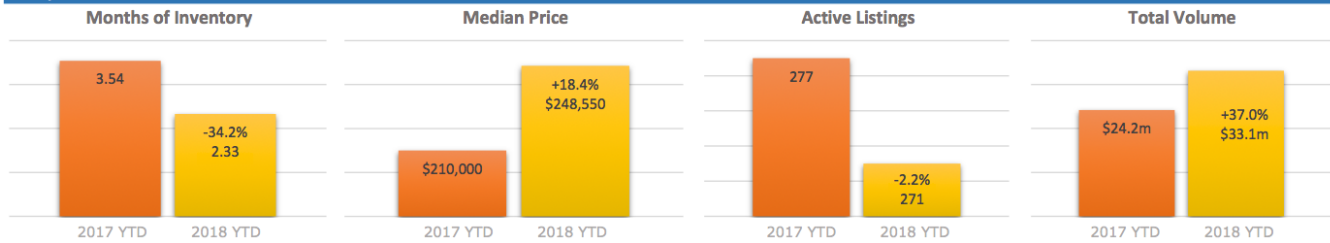
Windermere REAL ESTATE

Snapshot

Months of Inventory	Median Price	Active Listings	Total Volume
3.54 (2017 YTD) / -34.2% 2.33 (2018 YTD)	$210,000 (2017 YTD) / +18.4% $248,550 (2018 YTD)	277 (2017 YTD) / -2.2% 271 (2018 YTD)	$24.2m (2017 YTD) / +37.0% $33.1m (2018 YTD)

Key Metrics		Historical Trend (past 12 mo)	May-17	May-18	% chg	YTD 2017	YTD 2018	% chg
MOI	Months of Inventory		3.18	**2.24**	-29.6%	3.54	**2.33**	-34.2%
Home Listings	Active		100	**83**	-17.0%	277	**271**	-2.2%
	Sold		32	**41**	+28.1%	109	**127**	+16.5%
	New		48	**65**	+35.4%	161	**178**	+10.6%
	Pending		40	**45**	+12.5%	142	**153**	+7.7%
Home Sales	Median Price		$186,250	**$245,000**	+31.5%	$210,000	**$248,550**	+18.4%
	Average Price		$216,884	**$260,835**	+20.3%	$221,946	**$261,005**	+17.6%
	Median Days on Market		37	**19**	-48.6%	44	**15**	-65.9%
	Total Volume		$6.9m	**$10.7m**	+54.1%	$24.2m	**$33.1m**	+37.0%
Land Listings	Active		140	**137**	-2.1%	209	**207**	-1.0%
	Sold		9	**12**	+33.3%	34	**40**	+17.6%
	New		12	**16**	+33.3%	52	**68**	+30.8%

WINDERMERE MARKET REPORT

Key Market Data by Month and Year to Date (YTD)

May 2018
Prescott Valley, Arizona

Windermere REAL ESTATE

Snapshot

Months of Inventory	Median Price	Active Listings	Total Volume
1.98 (2017 YTD) / -26.3% 1.46 (2018 YTD)	$245,000 (2017 YTD) / +10.0% $269,500 (2018 YTD)	810 (2017 YTD) / -7.5% 749 (2018 YTD)	$114.1m (2017 YTD) / +16.9% $133.4m (2018 YTD)

Key Metrics		Historical Trend (past 12 mo)	May-17	May-18	% chg	YTD 2017	YTD 2018	% chg
MOI	Months of Inventory		2.01	1.68	-16.4%	1.98	1.46	-26.3%
Home Listings	Active		198	174	-12.1%	810	749	-7.5%
	Sold		96	117	+21.9%	445	471	+5.8%
	New		144	143	-0.7%	594	605	+1.9%
	Pending		127	111	-12.6%	542	517	-4.6%
Home Sales	Median Price		$243,475	$277,500	+14.0%	$245,000	$269,500	+10.0%
	Average Price		$248,245	$285,096	+14.8%	$256,423	$283,279	+10.5%
	Median Days on Market		14	13	-7.1%	20	16	-20.0%
	Total Volume		$23.8m	$33.4m	+40.0%	$114.1m	$133.4m	+16.9%
Land Listings	Active		213	208	-2.3%	363	365	+0.6%
	Sold		23	15	-34.8%	77	89	+15.6%
	New		29	33	+13.8%	127	159	+25.2%

WINDERMERE MARKET REPORT

Key Market Data by Month and Year to Date (YTD)

May 2018

Prescott, Arizona

Windermere REAL ESTATE

Snapshot

Months of Inventory	Median Price	Active Listings	Total Volume
2017 YTD: 3.97 / 2018 YTD: -24.7% 2.99	2017 YTD: $335,000 / 2018 YTD: +9.0% $365,000	2017 YTD: 1511 / 2018 YTD: -7.4% 1399	2017 YTD: $227.0m / 2018 YTD: +10.1% $249.9m

Key Metrics		Historical Trend (past 12 mo)	May-17	May-18	% chg	YTD 2017	YTD 2018	% chg
MOI	Months of Inventory		4.19	**3.59**	-14.3%	3.97	**2.99**	-24.7%
Home Listings	Active		567	**531**	-6.3%	1511	**1399**	-7.4%
	Sold		173	**152**	-12.1%	638	**625**	-2.0%
	New		261	**250**	-4.2%	977	**1007**	+3.1%
	Pending		167	**180**	+7.8%	737	**723**	-1.9%
Home Sales	Median Price		$320,000	**$377,000**	+17.8%	$335,000	**$365,000**	+9.0%
	Average Price		$350,535	**$415,471**	+18.5%	$355,804	**$399,870**	+12.4%
	Median Days on Market		22	**16**	-27.3%	36	**23**	-36.1%
	Total Volume		$60.6m	**$63.2m**	+4.1%	$227.0m	**$249.9m**	+10.1%
Land Listings	Active		1088	**1111**	+2.1%	1467	**1481**	+1.0%
	Sold		36	**46**	+27.8%	126	**202**	+60.3%
	New		108	**99**	-8.3%	377	**438**	+16.2%